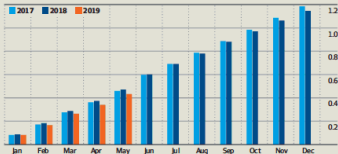


Tow-tally cool

Total vehicle sales - YTD (million)



Top 10 individual models (by sales volume)

Vehicle	May 2019	May 2018	% diff
1 Toyota Hi-Lux	4206	4385	-4.1
2 Ford Ranger	3972	3674	+8.1
3 Toyota RAV4	2917	2063	+41.4
4 Hyundai i30	2901	2779	+4.4
5 Toyota Corolla	2467	3120	-20.9
6 Mazda3	2359	2586	-8.8
7 Toyota L'cruiser	2301	2396	-4.0
8 Mazda CX-5	2100	2382	-11.8
9 Kia Cerato	2024	1843	+9.8
10 Toyota Prado	1776	1712	+3.7

State/Territory results (by sales volume)

State/Territory	May 2019	May 2018	% diff
ACT	1,448	1,568	-7.7
NSW	29,654	32,523	-8.8
NT	948	1,188	-20.2
Qld	19,158	21,143	-9.4
SA	5,626	6,087	-7.6
Tas	1,747	1,657	+5.4
Vic	26,136	28,104	-7.0
WA	7,844	8,484	-7.5
Total	92,561	100,754	-8.1